

## Messages and Communications for Doc. No. 36GL-22-2181\*

1 message

Committee on Rules 36GL <cor@guamlegislature.org>

Wed, Jun 29, 2022 at 4:21 PM

To: Clerks <clerks@guamlegislature.org>, Rennae Meno <rennae@guamlegislature.org> Cc: "Speaker Therese M. Terlaje" <speaker@guamlegislature.org>

Håfa Adai Clerks,

Please see attached M&C Doc. No. 36GL-22-2181 for processing:

36GL-22-2181 GHC Board of Directors Regular Meeting Packet for June 24, 2022\*

Guam Housing Corporation

Si Yu'os Ma'åse',



#### COMMITTEE ON RULES

Vice Speaker Tina Rose Muña Barnes 36th Guam Legislature I Mina'trentai Sais Na Liheslaturan Guåhan 163 Chalan Santo Papa Hågatña Guam 96910 Email: cor@guamlegislature.org

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----- Forwarded message -----

From: Speaker Therese M. Terlaje <speaker@guamlegislature.org>

Date: Wed, Jun 29, 2022 at 3:09 PM

Subject: Messages and Communications for 36GL-22-2181

To: Legislative Secretary Amanda Shelton <officeofsenatorshelton@guamlegislature.org>, Committee on Rules 36GL <cor@guamlegislature.org>

Håfa Adai,

Please see attached M&C Doc. No. 36GL-22-2181\*

36GL-22-2181 GHC Board of Directors Regular Meeting Packet for June 24, 2022\*

Guam Housing Corporation

Si Yu'os Ma'åse',

Marie Cruz Community Relations Liaison

Office of Speaker Therese M. Terlaje
Committee on Health, Land, Justice and Culture
I Mina'trentai Sais na Liheslaturan Guåhan
36th Guam Legislature
Guam Congress Building, 163 Chalan Santo Papa, Hagåtña, Guam 96910
T: (671) 472-3586 F: (671) 989-3590 Email: senatorterlajeguam@gmail.com
website: www.senatorterlaje.com

----- Forwarded message -----

From: Arleen Ada <arleen.ada@ghc.guam.gov>

Date: Fri, Jun 24, 2022 at 4:08 PM

Subject: GHC BOD Regular Meeting - 06/24/2022 (Board Packet)
To: speaker@guamlegislature.org < speaker@guamlegislature.org >

Cc: Cassandra Santos <assandra.santos@ghc.guam.gov>, Edith C. Pangelinan <edith.pangelinan@ghc.guam.gov>, Patricia Kier <patricia.kier@ghc.guam.gov>

Hafa Adai,

In compliance with 5 GCA, §43107 and §8113.1, please find the items listed below as part of our board packet for our GHC BOD Regular Meeting held on Friday, June 24, 2022 at 12:00 p.m.

- Agenda
- Approval of Minutes of May 27, 2022 Board Meeting
- President's Report for May 2022
- Legal Report

If you have any questions, please feel free to contact me.

Best Regards,

Arleen A. E. Ada Administrative Assistant Guam Housing Corporation ITC Building, Suite 514 590 South Marine Corps Drive Tamuning, Guam 96913

Doc. No. 36GL-22-2181.\*

Tel: (671) 647-4143 Fax: (671) 649-4144 arleen.ada@ghc.guam.gov www.guamhousing.org

36GL-22-2181.pdf 1627K



## Speaker Therese M. Terlaje <speaker@guamlegislature.org>

# GHC BOD Regular Meeting - 06/24/2022 (Board Packet)

Arleen Ada <arleen.ada@ghc.guam.gov>

Fri, Jun 24, 2022 at 4:08 PM

To: "speaker@guamlegislature.org" <speaker@guamlegislature.org>

Cc: Cassandra Santos <cassandra.santos@ghc.guam.gov>, "Edith C. Pangelinan" <edith.pangelinan@ghc.guam.gov>, Patricia Kier <patricia.kier@ghc.guam.gov>

Hafa Adai,

In compliance with 5 GCA, §43107 and §8113.1, please find the items listed below as part of our board packet for our GHC BOD Regular Meeting held on Friday, June 24, 2022 at 12:00 p.m.

- Agenda
- Approval of Minutes of May 27, 2022 Board Meeting
- President's Report for May 2022
- Legal Report

If you have any questions, please feel free to contact me.

Best Regards,

Arleen A. E. Ada
Administrative Assistant
Guam Housing Corporation
ITC Building, Suite 514
590 South Marine Corps Drive
Tamuning, Guam 96913

Tel: (671) 647-4143 Fax: (671) 649-4144

arleen.ada@ghc.guam.gov www.guamhousing.org OFFICE OF THE SPEAKER THERESE M. TERLAJE

-06- 24 2022

Time: 108000

### 4 attachments

May 2022 President's Board Report.pdf 583K

Foreclosure Report Updated 062022 (NO NAMES LOTS).pdf

GHC 2022 BOARD MINUTES\_05272022\_FINAL.pdf

BOD Agenda 06242022\_FINAL.pdf 140K

COMMITTEE ON RULES RECEIVED:

June 29, 2022





P.O. Box 3457, Hagåtña, Guam 96932

PRESIDENT'S BOARD REPORT MAY 2022 Board of Directors Regular Meeting June 24, 2022 – GEDA Conference Room

#### **OVERVIEW**

Phase 1 of the Lada Gardens Renovation Project continues to make progress and is on-track for on-time completion. The proposed Change Order One (CO1) request was approved at the May 27, 2022 BOD meeting. DPW has initiated the routing process through the relevant agencies to effectuate the CO.

A walkthrough was conducted with DPW on the Sagan Linahyan unit to be renovated under Phase 2 of the renovations. An initial scope of work has been submitted by DPW. Meetings will be scheduled with GHC and DPW to begin packaging the Invitation for Bid for Phase 2.

The Tenant Relations Team continues to track and assist tenants applying for rental assistance under the Emergency Rental Assistance (ERA) Program. \$6,375.00 in ERA payments were received for the month of May. As of May 31, 2022, GHC has received \$297,080.64 from the ERA program. An additional \$10,315.00 has been received in June thus far and will be included in the June Accounting Report. The Tenant Relations Team will continue to monitor and assist tenants with the program.

The loan department continues to work with delinquent account holders in applying for mortgage relief under the Homeowner's Assistance Fund (HAF) Program. For the month of May, GHC received \$64,829.50. As of May 31, 2022, GHC has received a total of \$158,339.22 from the HAF program. An additional \$19,605.74 has been received in June thus far and will be included in the June Accounting Report. Our collection agent will continue to monitor and work with our mortgagees to provide assistance and required supporting documentation.

For May, a total of twelve (12) pre-qualification inquiries were received and completed by the Loan Department. Eleven (11) were for the 6% Loan Program with one (1) for the Home Improvement Loan Program.

The Loan Division has a total of thirty (30) prospective loan applications totaling \$4,189,000.00. Twelve (12) are for the Direct Loan Program, eleven (11) for the 6% Loan Program, six (6) for CAHAT, and one (1) for the Home Improvement Loan Program. Of the thirty (30) prospective loan applications, seven (7) are for CLTC lessees.

One (1) Direct Loan, one (1) 6% Loan, and two (2) CAHAT Loans were closed in the month of June totaling \$666,950.00.

\$500,000.00 in escheated funds for the FTHAP program was received from the Department of Administration on May 23, 2022. Applicants on the waitlist underwent a final review before disbursement. On June 9, 2022, twenty-three (23) certificates totaling \$218,256.00 were issued in a ceremony attended by the families, Lieutenant Governor Joshua Tenorio, GHC Chairman Frank Florig, Manager Angela Camacho, and members of the GHC Management and Staff.

The Legal Services Contract is still under review with the Attorney General's Office. President Pangelinan is scheduled to meet with the Deputy AG Solicitor's Division to discuss the status of the contract on June 20, 2022.

The MOU between GHC and the CLTC was placed on the agenda for the CLTC Board meeting on June 16, 2022. Unfortunately, the meeting had to be postponed due to a lack of quorum. An update will be provided to the GHC Board when the matter is addressed at the rescheduled meeting.

## **ACCOUNTING DIVISION MONTHLY REPORTS**

#### MAY 2022

Month	FY 2022	FY 2021	Diff	1
Davis			Difference	Variance
Revenue	\$ 1,729,325.49	\$ 238,547.80	\$ 1,490,777.69	624.94%
Expense	\$ 210,629.15	\$ 213,477.68	\$ (2,848.53)	(1.33%)
Change in net position	\$ 1,518,696.34	\$ 25,070.12	\$ 1,493,626.22	5957.79%

Year to date	FY 2022	FY 2021	Difference	Variance
Revenue	\$2,974,322.20	\$1,574,278.06	\$ 1,400,044.14	88.93%
Expense	\$1,732,194.12	\$1,724,798.93	\$ 7,395.19	.43%
Change in net position	\$1,242,128.08	\$ (150,520.87)	\$ 1,392,648.95	925.22%

Revenue for the month and year to date increased by 625% and 89% respectively compared to last fiscal year due to the receipt of ARP funds for Phase II of the Lada renovations.

Expense for the month decreased by 1% compared to last fiscal year due to the decrease in supplies issued for maintenance in May-2022.

Expense year to date increased by .43% compared to last fiscal year due to an increase in retirement expense (the retirement rate increased from 26.97% in FY 2021 to 28.32% in FY 2022), an increase in retiree expense due to an addition of one retiree in Feb-2021 & an adjustment was made to separate the fiduciary accounts in Mar-2022 which increased expenses by \$12K.

	FY 2022	FY 2021
Delinquency – Housing	16.41%	12.85%
Delinquency – Rental	13.88%	21.05%
Vacancy rate based on dollar amount	36.91%	27.49%
Number of loans with legal	5	13
Number of OREO properties	1	

Guam Housing Corporation's Financial Statements and Financial Highlights as of May 31, 2022 are included in the packet.

## **RENTAL DIVISION MONTHLY REPORTS**

#### **MAY 2022**

## **EMERGENCY RENTAL ASSISTANCE (ERA)**

No. of Tenants receiving assistance for May 2022	5
ERA Payments Received for May 2022	\$6,375.00
Total ERA Payments Received as of May 31, 2022	\$297,080.64

## **VACANT UNITS**

Lada Gardens/ Sagan Linahyan	Repairs made by Maintenance Staff	Repairs to be made by Maintenance Staff (pending)	Renovation by Contractor(s)	Future Renovation by Contractor(s) (pending)
2 Bedrooms	0	0	4	4 Lada, 1 Sagan
3 Bedrooms	0	1 Lada, 1 Sagan	13	5
4 Bedrooms	0	2	6	6

As-Atdas	Repairs made by Maintenance Staff	Repairs to be made by Maintenance Staff (pending)	Renovation by Contractor(s)	Future Renovation by Contractor(s) (pending)
2 Bedrooms	0	0	0	5
3 Bedrooms	0	0	0	12

<sup>\*</sup>Repairs made by the maintenance staff are the same as the renovated units less new windows and the application of elastomeric roof coating.

## **PROSPECTIVE TENANT/WAIT LIST**

	Subsidized Wait List	Unsubsidized Wait List	Prospective Tenant Inquiries
1 Bedroom	0	0	0
2 Bedrooms	1	8	11
3 Bedrooms	0	12	9
4 Bedrooms	1	3	2

Note: Approved applications for the waiting lists are retained for six (6) months. Applicants are checked periodically to see if they are still in need of housing. If not, their application will be removed from the list. Only those applications that are approved by the Credit Review Committee are placed on the waiting list.

## LOAN DIVISION MONTHLY REPORTS

### **MAY 2022**

Prequalification Interviews Conducted via Email with Documents Submitted		
Loan Program	No. of Interviews	Average Loan Amount
Direct Loan Program	0	\$0.00
6% Loan Program	11	\$195,700.00
CAHAT	0	\$193,700.00
Home Improvement Loan Program	1	\$75,000.00
Home Improvement Loan Program	1	\$7!

To Date Prospective Loan Applications submitted via email			
Loan Program	No. of Applications	Total Prospective Loan Amount	
Direct Loan Program	12	\$1,911,000.00	
6% Loan Program	11	\$2,043,000.00	
CAHAT	6	\$160,000.00	
Home Improvement Loan Program	1	\$75,000.00	

Four (4) Loans were approved and closed for a total of \$666,950.00. Three (3) applications were pre-approved for a total of \$843,000.00.

## Available Funding is as follows:

Program	Available Funding
Direct Loan	\$3,169,987.00
6% Loan Program	\$2,620,362.00
CAHAT	\$285,176.00
FTHAP (Escheated)	\$280,776.00
FTHAP (GHC)	\$1,510.00
Hazard Mitigation	\$163,225.00

## **ESCHEATED FUNDS / FTHAP**

The total available for grants is \$282,286.00 (Both Escheated and GHC).

No FTHAP certificates were issued or committed in May. However, \$500,000.00 in Escheated Funds was received on May 23, 2022 and twenty-three (23) grant applications awaiting funding were issued certificates in the amount of \$218,256.00 on June 9, 2022 in a ceremony held at Adelup.

## **LOAN PORTFOLIO**

Number of Loans (includes Down Payment Assistance Loans)	Total
300	\$23,475,123.41

Five (5) loans were paid off with a total payment of \$268,682.78.

## **MORTGAGE LOAN RECEIVABLES**

The total number of loans delinquent 30 days and over is forty (40). The total includes three (3) legal accounts.

The following is a breakdown of accounts 60 days and over.

Days Delinquent	Number of Loans
60	7
90	8
120 and over	8

Action on delinquent accounts 60 days and over is as follows:

	Approved for Deferment	Final Letter Given	To Be Referred to Legal	On Payment Plan	Brought Current	Applied for HAF Assistance	Approved for HAF Pending Disbursement
60 days	0	0	0	4	0	0	3
90 days	0	0	1	3	0	0	4

	Approved for Deferment	Final Letter Given	To Be Referred to Legal	On Payment Plan	Brought Current	Applied for HAF Assistance	Approved for HAF Pending Disbursement
120+ days	0	0	3	1	1	0	3

Note: Delinquent accounts have been asked to apply for assistance under the Homeowners Assistance Fund Program to see if they qualify for mortgage relief.

### **OREOS**

There is one (1) OREO. The property has been inspected and the dwelling is vacant. A family member has expressed an interest in purchasing the property. To date, an offer has not been received.

Doc. No. 36GL-22-2181.\*

# **APPENDIX**

Doc. No. 36GL-22-2181.\*

Statement of Net Position As of 5/31/2022

	Current Year	Prior Year
Assets and Deferred Outflows of Resources		
Unrestricted Assets		
Cash and cash equivalents	6,505,858.36	5,841,880.01
Self-insurance fund	1,170,578.44	1,170,421.84
Loans receivable	21,725,569.28	23,584,418.48
Allowance for loan losses	(492,216.92)	(532,341.57)
Tenant & Inter receivable, net Other receivables	25,835.19	41,089.74
	(5,196.86)	1,925.41
Accrued interest receivable	11,632.14	37,342.84
Prepaid expenses and other	118,602.12	108,120.56
Foreclosed assets held for resale	102,081.61	374,940.00
Total Unrestricted Assets Restricted Assets	29,162,743.36	30,627,797.31
Cash and cash equivalents		
Investments with trustee	6,103,163.47	3,321,340.28
	838,375.82	1,259,882.41
Other loans receivables (CAHAT, Sagan, DPCCA & HM)	0.00	(164,158,76)
Total Restricted Assets	6,941,539.29	4,417,063.93
Capital assets, net		• •
Depreciable property, plant and equipment	3,033,883.82	2,841,054.31
Non-depreciable property, plant and equipment	2,934,227.47	2,934,227.47
Total Capital assets, net Deferred outflows of resources	5,968,111.29	5,775,281.78
	2,783,448.00	2,501,551.00
Total Assets and Deferred Outflows of Resources	44,855,841.94	43,321,694.02
Liabilities		
Payable from unrestricted assets		
Accounts payable and accrued expenses	140,010.47	80 000 00
Accrued compensated absences	240,918.05	89,059.09 235,910.45
Unearned revenue	52,348.87	
Due to fiduciary fund	76,192.77	66,299.67 142.36
Total Payable from unrestricted assets	509,470.16	391,411.57
Payable from restricted assets	303, 170.10	391,411.37
Accounts payable	0.00	116,042.98
Bonds payable	2,915,000.00	3,145,000.00
Accrued interest payable	41,903.13	44,907.51
Security deposits	50,503.16	54,026.70
Deposits by borrowers	649,714.06	•
Loans held in trust	0.00	429,440.13
Rebate liability	87,313.80	(726.41)
Total Payable from restricted assets	3,744,434.15	<u>84,672.14</u> 3,873,363.05
Net pension & OPEB liability	***	, ,
Total Liabilities	11,022,711.00	11,327,070.00
_	15,276,615.31	15,591,844.62
Deferred inflows of resources - pension		
	4,581,941.00	4,558,736.00
Net position Net Position		
Invested in capital assets, net of related debt	5,732,827.04	5,874,749.06
Restricted	3,210,937.55	2,320,306.79
Unrestricted	16,053,521.04	14,976,057.55
Total Net Position		
void ivet i doidott	24,997,285.63	24.171.114.40
Total Net position	24,997,285.63 24,997,285.63	23,171,113.40 23,171,113.40

Guam Housing Corporation Statement of Net Position As of 5/31/2022

	Housing Division	Rental Division	Total
Assets and Deferred Outflows of Resources			
Unrestricted Assets			
Cash and cash equivalents	5,289,716.40	1,216,141.96	6,505,858.36
Self-insurance fund	0.00	1,170,578.44	1,170,578.44
Loans receivable	21,725,569.28	0.00	21,725,569.28
Allowance for loan losses	(492,216.92)	0.00	(492,216.92)
Tenant & inter receivable, net	1,056,032.00	(1,030,196.81)	25,835.19
Other receivables	(5,196.86)	0.00	(5,196.86)
Accrued interest receivable	10,860.68	771.46	11,632.14
Prepaid expenses and other	42,712.57	75,889.55	118,602.12
Foreclosed assets held for resale	102,081.61	0.00	102,081.61
Total Unrestricted Assets	27,729,558.76	1,433,184.60	29,162,743.36
Restricted Assets	. ,	-,,	25/102/1 (3:30
Cash and cash equivalents	4,186,504.89	1,916,658.58	6,103,163.47
Investments with trustee	838,375.82	0.00	838,375.82
Other loans receivables (CAHAT, Sagan, DPCCA & HM)	0.00	0.00	0.00
Total Restricted Assets	5,024,880.71	1,916,658.58	6,941,539.29
Capital assets, net	-1 11	-1-+0/000100	0,571,559.29
Depreciable property, plant and equipment	6,257.30	3,027,626.52	3 033 003 03
Non-depreciable property, plant and equipment	0.00	2,934,227.47	3,033,883.82
Total Capital assets, net	6,257.30	5,961,853.99	2,934,227.47
Deferred outflows of resources	0,237.30	3,501,033.55	5,968,111.29
	1,509,695.00	1,273,753.00	3 702 440 00
Total Assets and Deferred Outflows of Resources	34,270,391.77	10,585,450.17	2,783,448.00
	31,270,331.77	10,303,430,17	44,855,841.94
iabilities			
Payable from unrestricted assets			
Accounts payable and accrued expenses	87,261.40	52,749.07	140,010.47
Accrued compensated absences	119,672.46	121,245.59	240,918.05
Unearned revenue	46,027.52	6,321.35	52,348.87
Due to fiduciary fund	76,192,77	0.00	•
Total Payable from unrestricted assets	329,154.15	180,316.01	76,192,77
Payable from restricted assets	323,131,13	100,510.01	509,470.16
Accounts payable	0.00	0.00	0.00
Bonds payable	2,915,000.00		0.00
Accrued interest payable		0.00	2,915,000.00
Security deposits	41,903.13	0.00	41,903.13
Deposits by borrowers	0.00	50,503.16	50,503.16
Loans held in trust	649,714.06	0.00	649,714.06
Rebate liability	0.00	0.00	0.00
Total Payable from restricted assets	87,313.80	0.00	87,313.80
Net pension & OPEB liability	3,693,930.99	50,503.16	3,744,434.15
•	5,876,414.00	5,146,297.00	11,022,711.00
Total Liabilities	9,899,499.14	5,377,116.17	15,276,615.31
		270777220127	15,270,015,31
eferred inflows of resources - pension	3 449 555 55		
	2,442,765.00	2,139,176.00	4,581,941.00
ot position			
et position			
Net Position			
•	7,278.90	5,725,548 14	5 732 827 na
Net Position	7,278.90 2,957.036.32	5,725,548.14 253 901 23	5,732,827.04 3 210 937 55
Net Position Invested in capital assets, net of related debt	2,957,036.32	253,901.23	3,210,937.55
Net Position Invested in capital assets, net of related debt Restricted Unrestricted	2,957,036.32 18,963,812.41	253,901.23 (2,910,291.37)	3,210,937.55 16,053,521.04
Net Position Invested in capital assets, net of related debt Restricted Unrestricted Total Net Position	2,957,036.32 18,963,812.41 21,928,127.63	253,901.23 (2,910,291.37) 3,069,158.00	3,210,937.55 16,053,521.04 24,997,285.63
Net Position Invested in capital assets, net of related debt Restricted Unrestricted	2,957,036.32 18,963,812.41	253,901.23 (2,910,291.37)	3,210,937.55 16,053,521.04

Doc. No. 36GL-22-2181.\*

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# Statement of Revenues, Expenses and Changes in Net Position From 5/1/2022 Through 5/31/2022

	Current Period Actual	Prior Year Current Period Actual
Operating Revenues:		
Interest on loans receivable	97,956.78	102,307,37
Loan origination fees/cost, net	8,988.88	0.00
Rental Income	68,244.00	80,273.77
Interest on investments held by bond trustees	1,538.82	(697.49)
Late fees, service fees & return check fees	5,048.28	3,696,54
Interest income on bank deposits	548.37	238.17
Administrative Fee	0.00	52,529.44
Other Income	1,547,000.36	200.00
Total Operating Revenues:	1,729,325,49	238,547.80
Operating Expenses:		
Interest expense MRB	13,967.71	14,969.17
Salaries	104,236.10	104,022.30
Retirement & medicare contributions	28,360.53	27,962.74
Retiree supplemental, cola & health benefits	14,190.97	13,437.22
Depreciation	12,561.11	12,433.41
Contractual services	4,988.97	5,192.42
Professional services	6,499.00	7,207.00
Rent	8,754.50	8,754.50
Other	3,086.46	2,554.61
Employee benefits, other than retirement	9,309.08	9,666.20
Maintenance	3,248.72	5,852.11
Bond trustee fees	1,226.00	1,226,00
Directors' fees	200.00	200.00
Total Operating Expenses:	210,629.15	213,477.68
Change in net position Total net position at beginning of month	1,518,696.34	25,070.12
	23,478,589.29	23,146,043.28
Net position at end of year	24,997,285.63	23,171,113,40

# Statement of Revenues, Expenses and Changes in Net Position From 5/1/2022 Through 5/31/2022

	Housing Division	Rental Division	Total
Operating Revenues:			
Interest on loans receivable	97,956,78	0.00	97,956.78
Loan origination fees/cost, net	8,988,88	0.00	8,988.88
Rental Income	0,00	68,244.00	68,244.00
Interest on investments held by bond trustees	1,538.82	0.00	1,538.82
Late fees, service fees & return check fees	4,828.28	220.00	5,048.28
Interest income on bank deposits	419.91	128.46	548.37
Administrative Fee	0.00	0.00	0.00
Other income	0.00	1,547,000.36	1,547,000.36
Gain/(loss) on sale of assets	0.00	0.00	0.00
<b>Total Operating Revenues:</b>	113,732.67	1,615,592.82	1,729,325.49
Operating Expenses:			
Interest expense MRB	13,967.71	0.00	13,967.71
Salaries	57,171.39	47,064.71	104,236.10
Bad debts and provision for loan losses	0.00	0.00	0.00
Retirement & Medicare Contributions	15,296.64	13,063.89	28,360.53
Retiree supplemental, cola & health benefits	10,264.17	3,926.80	14,190.97
Fiduciary Expense	0.00	0.00	0.00
Mortgage Relief Program Assistance	0,00	0.00	0.00
Depreciation	127.70	12,433.41	12,561.11
Contractual services	1,152.76	3,836.21	4,988.97
Professional services	4,819.25	1,679.75	6,499.00
Rent	8,754.50	0.00	8,754.50
Other	1,501.66	1,584.80	3,086,46
Employee benefits, other than retirement	4,736.96	4,572.12	9,309.08
Maintenance	0.00	3,248.72	3,248.72
Bond trustee fees	1,226.00	0.00	1,226.00
Directors' fees	200.00	0.00	200.00
Loss on impaired assets	0.00	0.00	0.00
Total Operating Expenses:	119,218.74	91,410.41	210,629,15
Change in net position Total net position at beginning of year	(5,486.07)	1,524,182.41	1,518,696.34
	21,933,613.70	1,544,975.59	23,478,589.29
Total net position of end of year	21,928,127.63	3,069,158.00	24,997,285.63

# Statement of Revenues, Expenses and Changes in Net Position From 10/1/2021 Through 5/31/2022

	Current Year Actual	Prior Year Actual
Operating Revenues:	•	
Interest on loans receivable	753,272.60	822,675.04
Loan origination fees/cost, net	17,973.71	0.00
Rental Income	567,843.37	639,338.26
Interest on investments held by bond trustees	(16,532.76)	(3,347.07)
Late fees, service fees & return check fees	26,584.05	19,648.40
Interest income on bank deposits	3,966.53	2,171.82
Administrative Fee	65,799.07	90,644.64
Funds received for fiduciary accounts	0.00	0.00
Other income	1,555,415.63	3,146.97
Gain/(loss) on sale of assets	0.00	0.00
Total Operating Revenues:	2,974,322.20	1,574,278,06
Operating Expenses:		
Interest expense MRB	114,496.88	122,103.34
Interest expense notes payable	0.00	0.00
Salaries	827,625,27	835,721.26
Bad debts and provision for loan losses	0.00	0.00
Retirement & Medicare Contributions	239,982.96	223,983.59
Retiree supplemental, cola & health benefits	113,513,55	98,666.48
Fiduciary Expense	12,868,13	0.00
Mortgage Relief Program Assistance	0,00	7,868.17
Depreciation	100,488.88	99,467.28
Contractual services	42,527.12	46,776.91
Professional services	66,205.75	70,351.20
Rent	70,036.00	70,036.00
Other	28,931.97	29,330.59
Travel	0.00	0.00
Employee benefits, other than retirement	81,881,70	81,085.21
Maintenance	20,883.91	26,727.90
Bond trustee fees	11,202.00	11,231.00
Directors' fees	1,550.00	1,450.00
Loss on impaired assets	0.00	0.00
Loss on disposal of assets	0.00	0.00
Total Operating Expenses:	1,732,194.12	1,724,798.93
Change in net position Total net position at beginning of year	1,242,128.08	(150,520.87)
	23,755,157.55	23,321,634.27
Total net position of end of year	24,997,285.63	23,171,113.40

# Statement of Revenues, Expenses and Changes in Net Position From 10/1/2021 Through 5/31/2022

	Housing Division	Rental Division	Total
Operating Revenues:			
Interest on loans receivable	753,272.60	0,00	753,272.60
Loan origination fees/cost, net	17,973.71	0,00	17,973.71
Rental Income	0,00	567,843,37	567,843.37
Interest on investments held by bond trustees	(16,532.76)	0.00	(16,532.76)
Late fees, service fees & return check fees	24,939.05	1,645.00	26,584.05
Interest income on bank deposits	2,914.60	1,051.93	3,966.53
Administrative Fee	65,799.07	0.00	65,799.07
Other income	5,835.01	1,549,580.62	1,555,415.63
Gain/(loss) on sale of assets	0.00	0.00	0.00
<b>Total Operating Revenues:</b>	854,201.28	2,120,120,92	2,974,322.20
Operating Expenses:		•	
Interest expense MRB	114,496,88	0,00	114,496.88
Salaries	454,155.22	373,470.05	827,625.27
Bad debts and provision for loan losses	0.00	0.00	0,00
Retirement & Medicare Contributions	132,142.12	107,840.84	239,982,96
Retiree supplemental, cola & health benefits	82,102.15	31,411.40	113,513.55
Fiduciary Expense	12,868.13	0.00	12,868.13
Mortgage Relief Program Assistance	0.00	0.00	0.00
Depreciation	1,021.60	99,467.28	100,488.88
Contractual services	20,410.55	22,116.57	42,527.12
Professional services	54,162.50	12,043.25	66,205.75
Rent	70,036.00	0.00	70,036.00
Other	9,135.62	19,796.35	28,931.97
Employee benefits, other than retirement	39,927.84	41,953.86	81,881.70
Maintenance	0.00	20,883.91	20,883.91
Bond trustee fees	11,202.00	0.00	11,202.00
Directors' fees	1,550.00	0,00	1,550.00
Loss on impaired assets	0.00	0.00	0.00
Total Operating Expenses:	1,003,210.61	728,983.51	1,732,194.12
Change in net position Total net position at beginning of year	(149,009.33)	1,391,137.41	1,242,128.08
	22,077,136.96	1,678,020.59	23,755,157.55
Total net position of end of year	21,928,127.63	3,069,158.00	24,997,285.63

## Guam Housing Corporation Budget vs Actual From 10/1/2021 Through 5/31/2022

	Total Budget \$ - Original	YTD Budget \$ - Original	Current Year Actual	Favorable/ (Unfavorable)	Variance	Remaining Balance
Operating Revenues						
Interest on loans receivable	1,219,885.00	813,256,72	753,272.60	/60 00 A 10.		
Rental Income	1,056,216,00	704,144.00	567,843.37	(59,984,12)	(7.3700%)	466,612.40
Interest on investments held by bond	(21,628.00)	(14,418,64)	(16,532,76)	(136,300.63)	(19,3500%)	488,372.63
trustees		(11)110,017	(10,552,70)	(2,114,12)	14.6600%	(5,095,24)
Loan origination fees	193,466.00	128,977.36	23,411.36	(105 566 00)	(01.0100**	
Administrative Fee & reimbursement	530,000.00	353,333.36	65,799.07	(105,566,00) (287,534,29)	(81,8400%)	170,054,64
Late fees, service fees & return check fee	s25,740.00	17,160.00	26,584.05		(81.3700%)	464,200,93
Total Operating Revenues:	3,003,679.00	2,002,452.80	1,420,377.69	9,424.05	54.9100%	(844.05)
			11,450,577.07	(302,073,11)	(29.0681%)	1,583,301.31
Operating Expenses:						
Interest expense MRB	172,000.00	114,666,64	114,496.88	169.76	(0.1400%)	57,503.12
Salaries	1,295,577.00	863,718.16	827,625,27	36.092.89	(4.1700%)	467,951,73
Bad debts and provision for loan losses	120,000.00	79,999,92	0.00	79,999.92	(100.0000%)	120,000.00
Retirement contributions	391,853.00	261,235,44	243,032.23	18,203.21	(6.9600%)	148,820,77
Retiree supplemental, cola & health	208,710.00	139,140.00	113,513.55	25,626.45	(18,4100%)	95,196.45
benefits					(10,110070)	23,190,43
First Time Homeowner's Assistance Program	0,00	0.00	0.00	0.00	0.0000%	0,00
Mortgage Relief Program Assistance	0.00	0.00	0.00	0.00	0.0000%	0.00
Depreciation	259,551.00	173,034.08	100,488.88	72,545,20	(41.9200%)	159,062.12
Contractual services	110,075.00	73,383.52	42,527-12	30,856,40	(42,0400%)	67,547.88
Professional services	143,400.00	95,600 00	66,205.75	29,394.25	(30,7400%)	77,194.25
Rent	113,038.00	75,358.64	70,036.00	5,322.64	(7.0600%)	43,002.00
Other	96,823.00	64,548.80	41,800.10	22,748.70	(35.2400%)	55,022.90
Loan origination costs	30,000.00	20,000.00	5,437.65	14,562.35	(72.8100%)	24,562.35
Employee benefits, other than retirement	144,950.00	96,633.36	78,832,43	17,800.93	(18.4200%)	66,117.57
Maintenance	80,300.00	53,533,28	20,883.91	32,649.37	(60,9800%)	59,416.09
Bond trustee fees	18,100,00	12,066,64	11,202.00	864,64	(7.1600%)	6,898.00
Directors' fees	4,200.00	2,800.00	1,550.00	1,250.00	(44.6400%)	2,650.00
Loss on impaired assets or disposal of assets	0.00	0.00	0.00	0.00	0.0000%	0.00
Total Operating Expenses:	3,188,577.00	2,125,718.48	1.737,631.77	388,086.71	(18.2567%)	1.450,945.23
Non-operating Revenue (Expenses)						
Interest income on bank deposits	2,252.00	1,501.36	3,966,53	2,465.17	164 1000@	(1.714.67)
Gain/(loss) on sale of assets	0.00	0.00	0.00	0.00	164.1900% 0.0000%	(1,714.53)
Other income	183,220.00	122,146,64	1,555,415.63	1,433,268.99	2.7	0.00
Total Non-operating Revenue (Expenses)	185,472.00	123,648.00	1,559,382,16	1,435,734.16	1173.4000%	(1,372,195.63)
Change in net position	574.00	382.32	1,242,128.08	1,241,745.76	1161.1463% 324792.2607%	(1,373,910,16)
						(100,000)

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## Statement of Cash Flows As of 5/31/2022

	Housing Division	Rental Division	Total
Cash Flows from Operating Activities			
Net Gain (Loss)	(149,009.33)	1,391,137.41	1,242,128.08
Depreciation less disposal of assets	1,021.60	99,467.28	100,488.88
(Increase) decrease in accrued interest and others	12,374.58	(726.03)	11.648.55
(Increase) decrease in prepaid expenses and others	(40,937.18)	(2,085.02)	(43,022.20)
Increase (decrease) in accrued pension costs	0.00	0.00	0.00
Increase (decrease) in other liabilities	97,056.88	122,408.06	219,464.94
Increase (decrease) in deposits by borrowers	169,284.53	(9,915.36)	159,369.17
Increase (decrease) in loans held in trust	0.00	0.00	0.00
Total Cash Flows from Operating Activities	89,791.08	1,600,286.34	1,690,077.42
Cash Flows from Investing Activities			
Net (increase) decrease in loans receivables	969,732,12	0.00	969,732,12
Net (increase) decrease in other receivables	(110,702,28)	(9,265,95)	(119.968.23)
(Cost) sale of foreclosed houses	(102,081.61)	0.00	(102,081.61)
(Purchase) disposal of property and equipment	0.00	(335,773.13)	(335,773.13)
(Purchase) sale of investment securities	223,067.43	0.00	223,067.43
Total Cash Flows from Investing Activities	980,015.66	(345,039.08)	634,976.58
Cash Flows from Financing Activities			
Repayment of bonds payable	(115,000.00)	0.00	(115,000.00)
Accrued interest on bonds payable	27,384.38	0.00	27,384.38
Accrued rebate liability	2,641.66	0.00	2,641.66
Total Cash Flows from Financing Activities	(84,973,96)	0.00	(84,973.96)
Net increase (decrease) in cash Cash at beginning of year	984,832,78	1,255,247,26	2,240,080.04
	8,491,388,51	3,048,131.72	11,539,520.23
Cash at end of year	9,476,221.29	4,303,378.98	13,779,600.27

Statement of Fiduciary Net Position As of 5/31/2022

	Current Year
Assets	
Cash & Receivable	
Cash	1,479,350.89
Loan receivable	1,749,554.13
AR due from fiduciary	76,192.77
Accrued interest receivable	457.70
Total Cash & Receivable	3,305,555.49
Total Assets	3,305,555.49
Liabilities	
Payable	
Due to fiduciary fund	0.00
Totai Payable	0.00
Total Liabilities	0.00
Net position	
Restricted for lending activities	
13/2	3,305,555.49
Total Net position	3,305,555.49
Total liabilities and net position	3,305,555.49

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## Statement of Changes in Fiduciary Net Position From 5/1/2022 Through 5/31/2022

	Current Period Actual
Additions	
Transfers from Department of Administration	500,000.00
Interest Income	155.46
Miscellaneous	0.00
Total Additions	500,155.46
Deductions	8-1 /4 WA - 12 TO 1 W - 12 TO 1
Benefits paid to participants	0.00
Funds returned to GHURA	166.66
Administrative expense	0.00
Miscellaneous	0.00
Total Deductions	166.66
Change in net position Beginning balance of fiduciary net position	499,988.80
	2,805,566.69
Ending balance of fiduciary net position	3,305,555.49

# Statement of Changes in Fiduciary Net Position From 10/1/2021 Through 5/31/2022

	Current Year Actual
Additions	
Transfers from Department of Administration	842,263.79
Interest Income	1,057,39
Miscellaneous	12,865.67
Total Additions	856,186.85
Deductions	
Benefits paid to participants	295,653.80
Funds returned to GHURA	769.20
Administrative expense	29,565,38
Miscellaneous	0.00
Total Deductions	325,988.38
Change in net position Beginning balance of fiduciary net position	530,198.47
	2,775,357.02
Ending balance of fiduciary net position	3,305,555.49

Page: I

## **CASH POSITION**

May 31, 2022

	Operation	CONTRACTOR DE NAME DA	S. C. Williams L. W.	GUAM HOU			ON	West Transport	PERSONAL PROPERTY.	14111	LA	DA	Alberton (Britis	GUMA A	S-ATDAS	SAGAN L	INALIVA
Beginning balance	Operations \$3,312,845	6% loan	FTHAP	Trust fund	<del></del>		Oper TCD	FPF TCD	HMRLF	Operations	Self-ins	Replace	Tenant SD	Operations		Operations	
Deposits	603,857	1 - 1 1	1	I ' -	,	1	\$2,000,562		\$163,228	\$999,280	\$1,170,575	\$224,028	\$56,807	\$1,668	\$5,679	\$287,346	
Disbursements	003,657	201,212	500,079	29,404	2	34,359	142	0	1	1,601,492	4	53	0	4,325	750	14,430	
Loans	(214,600	(400,090	J	l						ł	ļ	ĺ		,		14,400	1
Interfund	(264,889		"			(80,000	)	1						1 1		1	
All others	(149,721	1	(000)		_		1		ļ	1		ĺ		1			i
Balance		3,413,397.81	(900)	(2,878) 416,059.68	0			0	0	(1111111)	0	0	0	(4,053)	0	(1,553)	
		0,410,537.01	002,075.00	410,059.00	193,818.02	289,150.22	2,000,704.30	529,035.60	163,229.38	2,537,121	1,170,578	224,080.62	56,807.76	1,940	6,429	300,223	6,19
RESERVES	1			ĺ						ĺ				1		,	"
Deposits held	i	ĺ						ł					İ				ł
Trust fund	ļ		}	(455,899)						}							
Loan service	l	ĺ		(455,055)	(193,815)		1									i	
Tenant	l				(133,013)		}	i									
Self-insurance	1	l	1				1						(40,733)	ļ J	(4,620)		(5,15
Loans commitment	(1,098,775)	(1,041,527)	(320,284)			(80,000)					(754,578)			İ			, ,
MRP Grants	0	, ,,,	(-00,000,0			(60,000)	1				ļ						
Replacement								]						1	- 1		
Emergency housing			1				ĺ			(90,981)	}	(81)	- 1			l	
Reserve for renovation	0		1 1	- 1				}		(114,900)		ĺ		1		}	
Reserve for renovation P	hase II		}							(724,227)	(416,000)	(224,000)	- 1			i	
oreclosure				- 1				(500,000)		(1,547,000)	- 1	[	- 1		i		
nterfunds due	(364,350)	248,492	0	39,840	(3)	76,026		(500,000)	(4)				- 1			- 1	
0% adminstrative fee	60,106		(60,106)		`-'	70,020			(4)	1		ĺ	- 1	i			
st. monthly disbursement	(168,996)		}	- 1						- 1			- 1				
Inapplied & Ins. Claims	(46,028)		l J			İ		İ			[	- 1		ĺ			
PCCA Collections	(167)		!							i			Į.				
leserve	(500,000)		L					1	1	!	[	ł	- 1	1	- 1	J	
Total reserves	(2,118,209)	(793,036)	(380,389)	(416,050)	(193,818)	(3.974)	0	(500,000)	(4)	(2,477,108)	(1,170,578)	(224,081)	(40.700)				
		Ī							(7)	(2,477,700)	(1,170,376)	(224,001)	(40,733)	0	(4,620)	0	(5,150
vail. for grant (Eschea		ļ	280,775.65		- 1			ĺ		i						- 1	
vail. for grant/loans	1,169,282.48	2,620,362.12	1,510	- 1	- 1	285,176.33	2,000,704.30		163,225.26		1	- 1	- 1	-			
vail. for rental									,	60.013	o	اه	16,075	1,940	1 000		
													20,073	1,540	1,809	300,223	1,049
unds Available under c	perations								\$3,199,022				\$75,088		\$3,749		224 224
						Cash report			3,199,022				76,088		3,749		301,272
						Diff.			•				\$0		0.00		301,272 0
													<b>40</b>		0.00		0
COs									Total GHC				Total Lada	Tot	tal As Atdas		Total SL
				289,348			2,000,704	529,036	2,819,088		1,170,578	224,081	1,394,659		0		ioisi aL
															U		U

Total Cash available for loan & grant

6,521,036

# Guam Housing Corporation Other Real EstateOwned Summary Report as of May 31, 2022

Borrower	Co-Borrower	Loan Number	Date Foreclosed	Property Location	OREO Asset	Loan Loss Reserve/ Allowance for Uncollectible	Bad Debt/ Loss on Impaired Assets	Net OREO Assets	OREO Expenses	Appraised Value	As of	_ Appraiser
1 Babauta, Joseph A.		59802515	14-Apr-22 Lot N	o. 241-5-1, Municipality of Santa Rita	102,081.61			102,081.61	•		713 01	Appraiser
1 Total					102.081.61			102,081.61	•	•		
				OREO Disposals FY'2022								
GHC Borrower	GHC Co-Borrower	Cash Receipt Number	Date Sold	Property Location	Sales Price	Selling / Other Cost	Net Proceeds	OREO Asset	(Loss)/Gain on Sale			
0 Total					- 141		-		5- 5- <b>-</b> 21			

				-			The state of the s						
# of units (inventory)	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-31
Lada	***	***											
As-Aidas	114	114	114	114	114	114	114	114	114	114	114	114	114
	24	24	24	24	24	24	24	24	24	24	24	24	24
Sagan Linahyan	10	10	10	10	10	10	10	10	10	10	10	10	10
Total units on hand	148	148	148	14B	148	148	148	148	148	148	148	148	148
of vacant units at EOM	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Lada	33	36	37	37	38	40	41	40	42	42	41	42	42
As-Atdas	14	14	15	15	15	15	15	16	16	16	16	16	17
Sagan Linahyan	0	٥	0	O	0	0	D	0	0	0	D	0	17
Total vacant units	47	50	52	52	53	55	56	56	58	58	57	58	60
f of Homeless	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-Z1	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
.ada	0	0	0	0	0	0	0	0	0	0	0	0 0	0
At-Atdas	0	0	0	0	0	ō	ō	0	o o	0	0	0	-
iagan Linayan	0	0	0	0	0	ō	ō	Ö	ő	ō	ő	0	1 0
otal Homeless	0	0	0	0	0	0	0	0	0	0	0	0	1
/acancy rate based on EOM	32%	34%	35%	35%	36%	37%	38%	38%	39%	39%	39%	39%	41%
Delinquency rate	21.05%	19.77%	16.89%	7.00%	8.63%	43.67%	34.81%	28.64%	22.69%	21.63%	18.13%	14.11%	13.88%
f of units for major repairs	May-Z1	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
ada/Sagan (STAFF) (minor repairs)	10	12	14	14	15	17	18	17	19	19	19	19	20
ada (CONTRACTOR)	23	23	23	23	23	23	23	23	23	23	23	23	
s-Atdas (CONTRACTOR)	13	13	13	13	13	13	13	13	13	13	14	16	23 17
As-Atdas (STAFF)	1	1	1	1	1	2	2	2	3	3	3	10	
iagan Linayan (CONTRACTOR)	0	0	0	0	0	o o	0	ō	ō	0	0	0	0
ubtotal Staff (minor)	11	13	13	15	16	19	20	17	19	19	22	21	0
ubtotal Contractor (major)	36	36	36	36	36	36	36	36	36	36	37	37	23
otal units for major/minor repair	47	49	49	51	52	55	56	53	55	55	59	5B	37 60
Vaiting list	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Bedroom	0	0	0	0	0	0	0	0	0	0	0	0	0
Gedroom	5	5	6	6	5	5	5	5	5	6	9	9	8
Bedroom	6	6	6	6	6	6	6	6	6	11	12	12	12
Bedroom	2	_ 2	2	2	2	2	3	2	3	3	4	4	3
Total waiting list	13	13	14	14	13	13	14	13	14	20	25	25	23

Work Orders	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	10- 22		
# carryover not resolved							1107-22	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-2
Lada	228	235	235	252	269	282	290	298	309	244			
At-Atdas	25	26	26	27	24	24	24	24	24	311	318	330	328
Sagan Linayan	11	11	11	11	12	14	14	14	14	24	24	24	24
# of work orders not resolved	264	272	272	290	305	320	328	336	347	14 349	14 356	16 370	19 371
# of work orders requests	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	1 22				
Lada	29	36	27	31	24	40	33		Jan-22	Feb-22	Mar-22	Apr-22	May-2
At-Atdas	5	3	4	3	1	1		19	40	28	15	19	38
Sagan Linayan	1	2	ō		_	_	6	6	6	1	2	3	4
and an analysis	<u>-</u> -			0	1	3	0	0	1			3	4
Total work order requests	35	41	31	34	26	44	39	25	47	31	19	25	46
Work Orders	May-21	Jun-21	Jul-21	A	446								
# duplicatte/canceled	mayaz	Jun-21	JUI-ZI	Aug-21	Sep-Z1	Oct-21	Nov-Z1	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-2
tada	2	0	0	0	0	0	D	0		_			
Al-Aldas	0	0	ō	0	o	0	0	0	0	0	0	0	0
Sagan Linayan	1	0	ō	0	0	0	٥		0	0	٥	0	0
of work orders not resolved	3	0	0	0	- 0	0	0	0 0	0	0	0	0	0
# of work orders closed	May-21	Jun-21	Jul-21	Buo 34									
Lada	33	29	27	Aug-21 14	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-2
At-Atdas	1	2	4		7	27	25	11	29	26	8	7	40
Sagan Linayan	0	2	0	2	1	0	6	5	6	1	2	3	1
SHC Foreclosure(s)	0	0		0	0	1	0	٥	1	2	2	1	1
SHC ITC office/Maint/Admin	0	1	0	0	0	D	0	D	O	0	0	0	0
f of renovated units completed		1	0	0	0	0	0	1	3	2	0	0	0
Lada	0			_									
At-Aldas		0	0	0	0	0	1	0	0	0	0	0	0
Sagan Linavan	0	0	0	0	0	0	0	0	O	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
67.12		34	31	16	8	28	32	17	39	31	12	11	42
otal work order closed	34												
otal work order closed	11%	11%	10%	5%	3%	8%	9%	5%	10%	8%	3%	3%	10%
otal work order closed				5%	3%	8%	9%	5%	10%	8%	3%	3%	10%
otal work order closed 6 work orders completed GUAM HOUSING				5% Aug-21		2 K W 1						9 3	
fotal work order closed % work orders completed GUAM HOUSING	11%	11%	10%		Sep-21	Det-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Total work order closed  K work orders completed  GUAM HOUSING  Dan Portfolio  Direct loan	11% May-21	11% Jun-21	10% Jul-21	Aug-21 116	Sep-21 116	Oct-21 115	Nov-21 115	Dec-21 114	Jan-22 113	Feb-22 112	Mar-22 112	Apr-22 110	May-22 112
Total work order closed  K work orders completed  GUAM HOUSING  DAN Portfolio  Direct loan  Stoan	11% May-21	Jun-21 116 114	Jul-21 116 114	Aug-21 116 113	Sep-21 116 111	Oct-21 115 110	Nov-21 115 108	Dec-21 114 107	Jan-22 113 107	Feb-22 112 107	Mar-22 112 107	Apr-22 110 105	May-22 112 103
fotal work order closed K work orders completed	May-21 117 116	Jun-21 116 114 80	Jul-21 116 114 81	Aug-21 116 113 81	Sep-21 116 111 80	Oct-21 115 110 80	Nov-21 115 108 80	Dec-21 114 107 80	Jan-22 113 107 80	Feb-22 112 107 77	Mar-22 112 107 76	Apr-22 110 105 75	May-2 112 103 75
Total work order closed K work orders completed  GUAM HOUSING  Dan Portfolio Direct loan K loan  CAHAT	May-21 117 116 79	Jun-21 116 114	Jul-21 116 114	Aug-21 116 113	Sep-21 116 111	Oct-21 115 110	Nov-21 115 108	Dec-21 114 107	Jan-22 113 107	Feb-22 112 107	Mar-22 112 107	Apr-22 110 105	May-2 112 103

A CONTRACTOR OF THE PARTY							-						
Loans Approved													
Direct loan	May-21	Jun-21	Jul-21	Aug-21	5ep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-72
6% loan	1	0	0	D	0	0	O	0	0	0	0	0	1
CAHAT	0	0	0	0	0	0	0	0	0	0	0	0	1
Total loans	2		0	0	0	0	0	0	_ 0	0	1	0	2
Total (Oall)	3	0	0	0									
	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
FTHAP certificate issued	5	6	10	6	3	0	16	0	15	0	0	0	IVIAY-22
FTHAP committed	5	6	10	6	3	0	16	0	15	0	o	0	U
FTHAP disbursed	19	4	7	5	13	3	1	8	6	0	13	1	0
Loans Closed	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22			
Direct Igan	0	0	0	0	1	0	0	0	0	0	Mar-22	Apr-Z2	May-22
6% loan	0	0	0	0	0	0	0	0	0	0	1	0	1
CAHAT	0	1	1	0	0	0	0	0	-	_	0	0	1
Total loans	0	1	1	0	1	0	0	0	0 0	0	1	0 0	2
# of payoff	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	D 24			<u>.</u>		
Direct loan		1			3ch-61	1	MOV-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-Z2	May-22
6% Ioan	3	2		1	2	1	2	1	1	2		2	0
CAHAT	1			•	1		2	1				1	3
Down Payment Program					•	,				3	1	1	2
Total loan payoff	4	3	0	1	3	3	3	2	1	5	1	A	5
Availability of funds	May-21	Jun-21	Jul-21	Aug-21	Sep-21	-							
Direct loan	2,616,286	2,847,891	2,697,995	2,979,426		Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
5% Loan	2,318,872	2,470,823	2,503,685	2,575,426	3,310,743	3,114,825	3,191,980	3,155,688	3,002,860	3,039,066	3,042,022	3,044,841	3,169,98
CAHAT	169,467	177,263	185,784	194,188	2,850,903	3,015,489	2,970,416	3,057,367	3,084,769	3,115,153	2,991,628	2,371,841	2,620,36
lazard Mitigation	163,225	163,225	163,225	163,225	207,058	216,140	225,913	193,379	201,662	262,535	214,789	249,147	285,17
THAP (Escheated)	213,770	154,349	48,977	29,049	163,225	163,225	163,225	163,225	163,213	163,225	163,225	163,225	163,225
THAP (GHC)	1,510	1,510	1,510		18,803	304,004	162,217	162,312	17,215	17,275	44,380	44,415	280,77
Total funds available	\$5,483,130	\$5,815,061	\$5,601,175	1,510	1,510	1,510	1,510	1,510	1,510	1,510	1,510	1,510	1,516
	40,700,130	99,013,001	J3,801,1/5	\$5,930,299	\$6,552,242	\$6,815,194	\$6,715,261	\$6,733,482	\$6,471,229	\$6,598,764	\$6,457,554	\$5,874,979	\$6,521,036

LEGAL COUNSEL REPORT									1115		Marine 1		distribution.
	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	4. 00				
Legal counsel referred Beg. Bal.			1975		249 62	011-21	1404-51	DEC-SI	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Direct loan	3	3	3	.3	3	0	0	0		_			
6% Ioan	9	9	9	9	9	6	6	6	0	0	0	0	0
CAHAT	0	0	0	0	o o	0	0		6	6	6	7	4
DPCCA	1	1	1	1	1	,	0	0	0	0	0	D	0
Total accounts referred	13	13	13	13	13	7	I		1	1	1	1	1
		_		1.3	13	/	/	7	7	7	7	8	5
Loans resolved	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	A4- 35
Carryover referrals											10101-27	- Apr-22	May-22
Direct loan					3								
6% loan					3							3	
CAHAT												3	3
DPCCA			_										
Total loans resolved	0	0	0	0	6	0	0	0	0	0	0	3	3
Pending loans w/legal	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	4				
Carryover referrals		<del></del>	200000			011-22	1404-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Direct loan	3	3	3	3	0	0	0	0		-			
6% loan	9	9	9	9	6	6	6		0	0	0	0	0
CAHAT	0	0	0	0	0	0	0	6	6	6	7	4	4
DPCCA	1	1	1	1			1	0	0	0	0	0	0
Total pending loans	13	13	13	13	7	7	<del>- 1</del>	7	1 7		1	1	1
							•	•	,	′	8	5	5
Loans foreclosed Direct loan	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
i% loan													101017 22
CAHAT												1	
LPH IPT I													

# GUAM HOUSING CORPORATION FORECLOSURE MATTERS

FILE NO.	DEBTOR(S)	LOAN NO.	PROPERTY DESCRIPTION	ACTION REQUIRED	STATUS / COMMENTS
GHC-003			Merizo, Guam	Legal counsel has been monitoring payments from on-going Loan Workout Agreement with debtor's agent. Based on information provided by GHC, debtor is approximately 3 to 4 months in arrears. In the interim, the debtor continues to make the monthly payments on the loan account.  (ON-GOING LOAN WORKOUT)	Legal counsel continues to receive monthly payments under the Loan Workout Agreement with debtor's agent.  Principal amount due: \$59,096.54 (As of 06/23/2021 - 3 months in arrears)  Maturity date: 10/17/2036
GHC-007			Yigo, Guam	Legal counsel recorded a Notice of Sale (NOS) scheduled for August 30, 2017. On August 29, 2017, debtors filed for Chapter 13 Bankruptcy. GHC cancelled the sale on August 30, 2017. On March 8, 2018, the District Court confirmed debtors' Chapter 13 Confirmation Plan which requires debtors to pay GHC all outstanding pre-bankruptcy petition arrears on their loan account with the Corporation within the 60 month Confirmation Plan. Since filing bankruptcy, debtors have been paying their monthly regular post-petition mortgage payments. GHC has also received pre-petition arrears payments owed to GHC prior to the bankruptcy filing totaling \$11,813.52 pursuant to GHC's Proof of Claim (Amount: \$15,259.49) filed with the District Court. According to GHC all pre-petition payments and interest has been paid in full. Debtors continue to be current on their regular monthly payments to GHC. Legal counsel continues to monitor this loan account.	Debtors have satisfied their Pre-Petition arrears of \$15,259.49.  Principal amount due: \$8,701.48 (As of 4/30/22 – Debtors are current)  Maturity date: 06/05/2036
GHC-042.1			Mangilao, Guam	Legal counsel prepared an Amended Loan Workout Agreement executed by debtors regarding a "down payment assistance" loan account on November 8, 2021, Debtors have and continue to make monthly payments to	Principal amount due: <b>\$5,917.12</b> (As of 06/23/2021 – 88 months in arrears)  Maturity date: 7/1/2020

UPDATED: June 20, 2022

# GUAM HOUSING CORPORATION FORECLOSURE MATTERS

FILE NO.	DEBTOR(S)	LOAN NO.	PROPERTY DESCRIPTION	ACTION REQUIRED	STATUS / COMMENTS
				GHC until the obligation is completely satisfied.	
GHC-51			Yona, Guam	Debtor and Buyers closed on private sale on June 8, 2022. Title company (Security Title) remitted full payment of \$174,080.49 payable to Guam Housing Corporation and delivered to Legal counsel on June 8, 2022 representing the outstanding loan amount due and owing, inclusive of attorney's fees and costs.  ACCOUNT CLOSED	ACCOUNT CLOSED
GHC-54			Santa Rita, Guam	On November 8, 2021, this matter was referred to Legal Counsel regarding foreclosure action. According to GHC, they have been unsuccessful in working with borrower regarding payment of its outstanding arrears owed on the account. GHC has requested Legal Counsel's assistance since the account has been seventeen (17) months overdue. On November 16, 2021, Legal Counsel sent a Demand Letter for Payment to debtor to satisfy and cure all outstanding amounts due to bring the account current. On December 17, 2021, Legal Counsel prepared and recorded a Notice of Default and Election to Sell Property with DLM since debtor failed to respond to the Demand Letter for Payment. On January 19, 2022, debtor contacted Legal Counsel to discuss a proposed payment plan to cure the outstanding arrears. Because no plan has been presented, Legal Counsel recorded the Notice of Sale for March 17, 2022, however, the sale was postponed to April 20th at 2 pm due to debtor's recent	Principal amount due: \$151,207.93  (As of March 17, 2022, - 21 months in arrears; Payoff amount: \$165,552.47 – inclusive of interest, late fees, costs and attorney's fees)  Maturity date: March 30,2050

UPDATED: June 20, 2022

# GUAM HOUSING CORPORATION FORECLOSURE MATTERS

FILE NO.	DEBTOR(S)	LOAN NO.	PROPERTY DESCRIPTION	ACTION REQUIRED	STATUS / COMMENTS
				hospitalization. On March 16, 2022, debtor remitted \$14,000.00 to Legal Counsel payable to GHC and indicated that there	
				were additional payments being withdrawn from debtor's 401K Plan to satisfy the	
				pending arrears. On May 16, 2022, debtor remitted additional payment of \$11,000.00 to Legal Counsel payable to GHC. The	
				payment, however, was not sufficient to bring the account current. Debtor proposed to pay-	
				off the arrears balance on or by June 17, 2022. GHC accepted the proposal subject to	
				debtor making the regular monthly mortgage payments commencing May 30 <sup>th</sup> and each 30 <sup>th</sup> day of each month plus all attorney's	
				fees and costs incurred as of June 17, 2022, and has postponed the sale to June 30, 2022	
				at 2 p.m. at the Santa Rita Mayor's office to allow debtor to bring the account current prior to June 30, 2022.	

UPDATED: June 20, 2022



# **GHC 2022 BOARD MINUTES**

#### **GUAM HOUSING CORPORATION**

BOARD OF DIRECTORS REGULAR MEETING Guam Economic Development Authority Conference Room

Friday, May 27, 2022

Commenced: 12:09 p.m.

Roll call / quorum present: 5 members present

Adjourned: 1:18 p.m.

Note: Notice of Meeting and the topics to be discussed on the Agenda were published in the Guam Daily Post; the Government of Guam Public Notice Meeting Portal; GHC's Facebook Page and GHC's website to allow members of the public to attend the meeting via Zoom, Facebook and YouTube.

### Directors present:

Francisco A. Florig, Chairman (in person)
Lanita B. Tiong, Secretary (via Zoom)
Cecilia G. Mantanona, Director (in person)
Sandra F. Bordallo, Director (in person)
Mark A. Duarte, Director (in person)

## Absent:

Tomas Flores, Jr., Vice Chairman

## **Legal Counsel:**

Cynthia V. Ecube, Esq. (via Zoom)

## Members of the Public:

None

## Management present in person and via Zoom:

**ATTENDANCE** 

Edith Pangelinan, President (in person)
Mary Guerrero, Loan Administrator (in person)
Alysia Leon Guerrero, Accounting Manager (in person)

Patricia M.Q. Kier, Special Assistant (in person)

Cassandra Santos, ASMA (in person)

John Potter, Senior Tenant Relations Supervisor (via Zoom)

John Muña, Maintenance Supervisor (in person) Arleen Ada, Administrative Assistant (via Zoom)

-	AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE	STATUS
					PARTY	
1.	Approval of		Upon motion made by Director	GHC	GHC	APPROVED
	Minutes:		Bordallo and seconded by Director	Administrative	Administrative	
	Minutes of the		Mantanona, and without any further	Assistant	Assistant	
	April 29, 2022		discussions, the Board unanimously			
	Board Meeting		approved Minutes of the April 29,			
	were reviewed		2022.			
	and discussed					
	by the Board.					

,	AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
II.	President's Report / Remarks:	April 2022 Report: The President provided a written report for the month of April 2022 to the Board and reported the following:  A. UPDATE ON LADA GARDENS RENOVATION PROJECT PHASE I:  Work on Phase 1 of the Lada Gardens Renovation Project is on-going. The proposed Change Order One (C01) request has been received from the Department of Public Works (DPW) and undergone final review by Patty Kier, John Muña, and Angie Camacho. The change order covers the following repairs and will have no effect on the completion date of the project:	ACTION / PLAN	Admin / Maintenance /Rental		STATUS On-Going
		<ul> <li>Removal and replacement of existing electrical weather heads at 6 units</li> <li>Repair of interior and exterior concrete spalling/cracks for all 23 units</li> <li>Repair of roof line cracks for all 23 units</li> <li>Replace water lines from water meter to bathrooms and kitchens with copper supply lines at all 23 units</li> <li>The initial proposed cost for C01 was \$128,350.00. After review and analysis by GHC and DPW, the total requested funding for C01 has been amended to \$85,860.00. We, respectfully, request that approval be</li> </ul>				

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	granted to fund CO1 and to proceed with the change order process.				
	Discussions on the needed removal of 8 large trees and vegetation are currently underway. GHC is obtaining quotations to determine the most cost-effective path between direct procurement or through a change order with the contractor.				
	B. UPDATE ON LADA GARDENS / SAGAN LINAHYAN RENOVATION PROJECT PHASE II:  \$1,547,000.00 for Phase 2 of the Lada Gardens / Sagan Linahyan renovations was received from the Department of Administration on May 17, 2022. The Work Request for the project has been forwarded to DPW and work on the Invitation for Bid (IFB) Packet will begin. Concerns and suggestions that have arisen during Phase I have been tracked by GHC and DPW for consideration and inclusion in the scope of work for Phase 2. Per his request, Chairman Florig will be included in the working		Admin / Maintenance / Rental	Admin / Maintenance / Rental	On-Going
	sessions related to the development of the IFB when they commence.  C. STATUS OF TENANT RELATIONS DIVISION:  The Tenant Relations Team continues to track and assist tenants applying for rental assistance under the Emergency Rental Assistance (ERA) Program. \$14,160.00 in ERA payments were received for the month of		Tenant Relations	Tenant Relations	On-Going

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	April. As of April 30, 2022, GHC has received				
	\$290,705.64 from the ERA program. An				
	additional \$6,375.00 has been received in				
	May thus far and will be included in the May				
	Accounting Report. The program is				
	scheduled to end in September 2022. In the				
	meantime, the Tenant Relations Team will				
	continue to monitor and assist tenants with				
	the application process for the program.				
	D. <u>STATUS OF LOAN DIVISION:</u>				
	The loan department has assisted 45		Loan Division	Loan Division	On-Going
	delinquent account holders in applying for				
	mortgage relief under the Homeowner's				
	Assistance Fund (HAF) Program. For the				
	month of April, GHC received \$63,473.97. As				
	of April 30, 2022, GHC has received a total of				
	\$80,113.93 from the HAF program since its				
	launch on January 31, 2022. An additional				
	\$43,175.42 has been received in May thus far				
	and will be included in the May Accounting				
	Report. Our collection agent will continue to				
	monitor and work with our mortgagees to				
	provide assistance and required supporting				
	documentation.				
	For April, a total of ten (10) pre-qualification				
	inquiries were received and completed by				
	the Loan Department, seven (7) were for the				
	6% Loan Program, one (1) was for the Direct				
	Loan Program, and two (2) were for CAHAT.				
	The Loan Division has a total of twenty-eight				
	(28) prospective loan applications totaling				
	\$4,262,500.00. Twelve (12) are for the Direct				

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	Loan Program, nine (9) for the 6% Loan Program, six (6) for CAHAT, and one (1) for the Home Improvement Loan Program. Of the twenty-eight (28) prospective loan applications, seven (7) are for CLTC lessees. For May, five (5) loans totaling \$706,950.00 have been approved and scheduled for closing and will be included in the May Loan Report.				
	PL 36-54 authorized Governor Leon Guerrero to "transfer up to Five Hundred Thousand Dollars (\$500,000.00) from unrestricted appropriations in this Act to the Guam Housing Corporation for the sale and exclusive purposes of the First-Time Homeowner Assistance Program contained in Article 7 of Chapter 4, Title 12 GCA." A letter was sent to Governor Leon Guerrero on May 4, 2022, requesting consideration in transferring \$500,000.00 to GHC in support of the FTHAP.	President Pangelinan reported that GHC has received the check on Monday. GHC can now issue FTHAP Certificates to the twenty (20) grant applicants totaling in the amount of \$192,000.  GHC has already scheduled with the Front Office the issuing of these Certificates to the applicants on June 9, 2022, at 3:00 p.m. in the Governor's Large Conference Room.  The Chairman inquired if the funding was a loan to start the program.  President Pangelinan clarified that this funding is not the reimbursement.  Chairman Florig noted that since this funding is not the reimbursement GHC must start working on obtaining the reimbursement.			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		President Pangelinan is hopeful the opportunity is still available for GHC to be considered for the reimbursement.		TANT	
	E. <u>UPDATE ON LEGAL SERVICES</u> CONTRACT: The Legal Services Contract was resubmitted	Chairman Florig inquired if all issues have been addressed and corrected.			
	to the Attorney General's (AG) office for review and approval on May 17, 2022. Documents addressing concerns brought forth by the AG's office after the initial	President Pangelinan indicated that there is still an issue that is pending and is currently being worked on.			
	review have been included in the resubmission.	President Pangelinan reported that the committee met yesterday and will respond to the outstanding issues by next week.			
		Chairman Florig inquired if there was any way GHC can press the AG to provide GHC legal services in the interim.			
		President Pangelinan stated that GHC can request for the AG's office to provide legal services in the interim.			
		Chairman Florig requested President Pangelinan to submit the request to the AG's office requesting they provide legal services to GHC in the interim.	Executive Administration	Executive Administration	Pending
	One foreclosure was completed this month. The property has been inspected and the dwelling is vacant. A family member has	Discussion was made on a property's access. Chairman Florig brought up a property that was foreclosed on by			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	expressed an interest in purchasing the property. To date, an offer has not been received.	GHC that is located at Agana Springs that was land locked.			
		Director Bordallo inquired about the rates being at 6% and if GHC was following the prevailing rates.			
		Ms. Guerrero indicated that rates are at 4.7%. Ms. Guerrero also indicated that the law was changed and that GHC can go as low as 4% and cannot go higher than 6% under the 6% Loan Program even if the rates increase and it's being determined pursuant to the law.			
		Director Bordallo stated that in today's market it is difficult to purchase a home less than \$400,000 even if the home is sixty (60) years old.			
		Chairman Florig stated that based on the President's report, she provided vital information to the board. Chairman Florig also stated that he is seeing that the loan department is starting to increase its activity. He further stated that he believes in being proactive and during the hard times GHC downsized the loan department. He further stated that GHC should reinstate the Loan Tech position in response to one of the complaints he			
		heard about the turnaround time to process the loan applications. He also			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		stated that more importantly if the Loan Tech can be trained to become a loan officer in the long haul.			
		Chairman Florig stated that he believes the loan department will see an increase in applications once the MOU with GHC & CLTC is executed.	Executive	Executive	Pending
		Chairman requested that Management get together and discuss filling the position of Loan Tech.	Administration	Administration	. Chang
		Director Bordallo inquired as to how many personnel are in the loan division and their positions.			
		President Pangelinan confirmed the loan department consist of five (5) personnel: 1 Loan Administrator, 1 Loan Underwriter, 1 Loan Officer, 1 Trust Fund Tech and 1 Collection Agent.			
		Ms. Guerrero indicated that the Loan Tech will be trained to package the loan and assist the Loan Officer with disbursement.			
		Further discussion was made on the role of the Loan Division and to increase the personnel in preparation for the influx of applications and for this position to assist and alleviate some of the responsibilities of the			

F	AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		Guam Housing Corporation's Financial	Loan Officer to expedite the processing of loan applications and improve our service.  Director Bordallo inquired as to how many loans has GHC written on an annual basis.  Ms. Guerrero stated that last fiscal year GHC hardly wrote any loans due to the applicants not being able to find a contractor or existing home within the price range in which they are qualified for.  Director Bordallo inquired if GHC has increased the borrowing amount.  Ms. Guerrero stated the borrowing amount was increased to \$420,680.00.  Chairman Florig stated that the longer the delays to process the loan applications, the more expensive the homes become.		PARTY	
		Statements and Financial Highlights as of April 30, 2022, are included in the board packet.				
III.	Legal Report:	Status of Foreclosure Cases:				
		GHC-003 - Merizo, Guam  Legal counsel has been monitoring payments from on-going Loan Workout Agreement with debtor's agent. Based on information provided by GHC, debtor is approximately 3	Legal counsel continues to receive monthly payments under the Loan Workout Agreement with debtor's agent.	Legal Counsel	Legal Counsel	On-Going / Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	to 4 months in arrears. In the interim, the debtor continues to make the monthly payments on the loan account.  (ON-GOING LOAN WORKOUT)	Principal amount due: \$59,096.54 (As of 06/23/2021 - 3 months in arrears) Maturity date: 10/17/2036			
	Legal counsel recorded a Notice of Sale (NOS) scheduled for August 30, 2017. On August 29, 2017, debtors filed for Chapter 13 Bankruptcy. GHC cancelled the sale on August 30, 2017. On March 8, 2018, the District Court confirmed debtors' Chapter 13 Confirmation Plan which requires debtors to pay GHC all outstanding pre-bankruptcy petition arrears on their loan account with the Corporation within the 60-month Confirmation Plan. Since filing bankruptcy, debtors have been paying their monthly regular post-petition mortgage payments. GHC has also received pre-petition arrears payments owed to GHC prior to the bankruptcy filing totaling \$11,813.52 pursuant to GHC's Proof of Claim (Amount: \$15,259.49) filed with the District Court. According to GHC all pre-petition payments and interest have been paid in full. Debtors continue to be current on their regular monthly payments to GHC. Legal counsel continues to monitor this loan account.		Legal Counsel	Legal Counsel	On-Going / Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	GHC-042.1 - Mangilao, Guam Legal counsel prepared an Amended Loan Workout Agreement executed by debtors regarding a "down payment assistance" loan account on November 8, 2021, Debtors have and continue to make monthly payments to GHC until the obligation is completely satisfied.	Principal amount due: \$5,917.12 (As of 06/23/2021 – 88 months in arrears) Maturity date: 7/1/2020	Legal Counsel	Legal Counsel	On-Going / Pending
	GHC-51 – Yona, Guam  On November 17, 2020, this matter was referred to Legal Counsel regarding collection action. According to GHC, they have been unsuccessful in working with borrower regarding payment of its outstanding arrears account. GHC has requested Legal Counsel's assistance since the account was 8 months overdue. Pursuant to the Governor's Executive Order (Executive Order 2020-07), GHC is restricted from instituting foreclosure action against the borrowers. Legal Counsel prepared initial correspondence addressed to the borrower on December 7, 2020, regarding the collection of the obligation and requesting borrowers to contact its office to discuss a payment plan with GHC. Borrower was served the correspondence by Legal Counsel on December 16, 2020. On December 28, 2020, Borrower contacted Legal Counsel's office informing Counsel of Borrower's intent to make a \$5,000.00 towards the outstanding loan account arrears. Instead, Borrower deposited the amount of \$3,000.00. As of June 21, 2021, borrower	Principal amount due: \$152,401.60. (As of March 15, 2022 – account is 15 months in arrears; Payoff amount: \$166,301.62 – inclusive of interest, late fees, costs, and attorney's fees) Maturity date: April 8, 2044  Legal Counsel reported that since the submission of this report she has received communications from Security Title that they have already requested a payoff statement for June 3, 2022.  Because the private sale was scheduled for yesterday, Legal Counsel stated she postponed the public sale for 45 days. This will provide ample time to ensure the private sale will close at the beginning of June.	Legal Counsel	Legal Counsel	On-Going / Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	made an additional payment of \$1,000.00,				
	however, the amount received is insufficient				
	to bring the account current. On July 1, 2021,				
	pursuant to the Governor's Executive Order,				
	the moratorium was lifted on foreclosure				
	actions. On July 7, 2021, Legal Counsel				
	initiated foreclosure action by preparing and				
	sending a Demand Letter to the debtor. Legal				
	Counsel had not received a response from				
	the borrower. On September 16, 2021, Legal				
	Counsel prepared and recorded a Notice of				
	Default, Demand for Payment and Election				
	to Sell under Mortgage with Land				
	Management. On October 18, 2021, debtor				
	forwarded a proposed loan workout to Legal				
	Counsel for review. Legal Counsel forwarded				
	debtor's proposal to GHC and based on				
	GHC's review the Credit Committee rejected				
	debtor's proposal since debtor's proposal				
	will require over one (1) year or longer to				
	bring the account current. Legal Counsel				
	prepared and recorded a Notice of Sale to be				
	scheduled for January 11, 2022, at 2 pm at				
	the Yona Mayor's Office. On December 29,				
	2021, debtor made a lump sum payment of				
	\$10,000 payable to GHC and requested to				
	refinance the loan account with GHC. As a				
	result of the lump sum payment and debtor's				
	request to refinance the loan account, GHC				
	agreed to postpone the sale to address				
	debtor's refinancing request and to re-				
	calculation debtor's adjusted arrears based				
	on the payment to GHC. Legal Counsel has				
	since recorded a Fourth Notice of				
	Postponement of Sale scheduled for to May				

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	26, 2022, at 2 pm at the Yona Mayor's Office. On April 5, 2022, 2022, GHC Loan Division forwarded a copy of a contract of sale to GHC from debtor. The terms of the sale provides that debtor has agreed to sell the property to Buyers for \$185,000.00 with closing to occur within 60 days (on May 30, 2022). Legal Counsel has postponed the sale from the original date of January 11, 2022, to May 26, 2022, at 2 pm and may postpone the sale until after the closing of the private sale. Legal Counsel contacted the escrow agent for the private sale between debtor and buyers and the private sale is scheduled to close at the end of May 2022. Legal counsel will monitor to determine whether GHC should postpone the sale for an additional 30 to 45 days from May 26th pending the closing date of the private sale between debtor and prospective buyers.				
	GHC-54 On November 8, 2021, this matter was referred to Legal Counsel regarding foreclosure action. According to GHC, they have been unsuccessful in working with borrower regarding payment of its outstanding arrears owed on the account. GHC has requested Legal Counsel's assistance since the account has been seventeen (17) months overdue. On November 16, 2021, Legal Counsel sent a Demand Letter for Payment to debtor to satisfy and cure all outstanding amounts due to bring the account current. On December	Principal amount due: \$151,207.93 (As of March 17, 2022, - 21 months in arrears; Payoff amount: \$165,552.47  - inclusive of interest, late fees, costs, and attorney's fees) Maturity date: March 30, 2050  Legal Counsel reported the debtor has made significant payments and that as of yesterday the debtor has signed a loan workout agreement to include making full payment (including attorney fees & costs) on or before	Legal Counsel	Legal Counsel	On-Going / Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
	17, 2021, Legal Counsel prepared and recorded a Notice of Default and Election to Sell Property with DLM since debtor failed to respond to the Demand Letter for Payment. On January 19, 2022, debtor contacted Legal Counsel to discuss a proposed payment plan to cure the outstanding arrears. Because no plan has been presented, Legal Counsel recorded the Notice of Sale for March 17, 2022, however, the sale was postponed to April 20th at 2 pm due to debtor's recent hospitalization. On March 16, 2022, debtor remitted \$14,000.00 to Legal Counsel payable to GHC and indicated that there were additional payments being withdrawn from debtor's 401K Plan to satisfy the pending arrears. On May 16, 2022, debtor remitted additional payment of \$11,000.00 to Legal Counsel payable to GHC. The payment, however, was not sufficient to bring the account current. Debtor proposed to pay-off the arrears balance on or by June 17, 2022. GHC accepted the proposal subject to debtor making the regular monthly mortgage payments commencing May 30th and each 30th day of each month plus all attorney's fees and costs incurred as of June 17, 2022, and has postponed the sale to June 30, 2022, at 2 p.m. at the Santa Rita Mayor's office to allow debtor to bring the account current.	June 17, 2022. Assuming the debtor makes good on their monthly payments starting on May 30 <sup>th</sup> and then make full payment on or before June 17 <sup>th</sup> she is hopeful this account will be closed by June.		PARTY	
		Chairman requested to discuss the following items:  • Legislation	Legal Counsel	Legal Counsel	On-Going / Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		GHC v AllStar			
		Legal Counsel reported that she is			
		working on two legislations, and she			
		has already transmitted them to GHC			
		for execution. With respect to the			
		MOU and the proposed legislation			
		related to the MOU Legal Counsel has			
		already forwarded them to GHC. The			
		only thing pending is the signature			
		from CLTLC together with the			
		oversight Chairman will introduce this			
		legislation regarding GHC providing			
		housing assistance to CLTCL Lease			
		Holders who are not first-time home			
		buyers. Legal Counsel reported that			
		the Administration has already given			
		their blessing to move forward with			
		this legislation. Legal Counsel			
		confirmed she has completed the			
		board resolution which has been			
		approved; the MOU which has been			
		signed by GHC; and now the legislation			
		is awaiting introduction to the			
		Legislature by the oversight Chairman.			
		Regarding the other legislation, on the			
		Triple A process, we had some issues			
		moving forward. Legal Counsel			
		reported she forwarded her draft			
		resolution for the board to review and			
		act approving the legislation to amend			
		GHC's enabling legislation which will			
		include the authority on the part of the			
		corporation to establish and collect			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		fees associated with GHC's loan and rental programs.			
		Discussion was made on CLTC's board acting on the MOU.			
		Legal Counsel stated that the only thing is getting the board to review and act on the adoption of the proposed amendment to GHC's enabling legislation. The draft legislation was attached as an exhibit to the board resolution. The next step would be to present it to the Legislature. Legal Counsel has communicated with the Administration's Deputy Chief of Staff Ms. Taijeron who has indicated favorable support from the Administration.			
		Legal Counsel proposed that the discussions regarding the GHC v AllStar case be held during executive session at our next meeting due to the open government law and the on-going litigation.  The court is aware that these discussions must be held in executive			
		session they have continued the hearing to July 6 <sup>th</sup> .  Chairman Florig request Legal Counsel provide Executive Management with			

-	AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
			her schedule to determine what dates work best to schedule this executive session.		TANT	
			Legal Counsel wanted to note for the record that when she came in, she had 54+ foreclosure cases. She has worked closely with our Loan Administrator to significantly reduced them.			
IV.	Old Business:	A. <u>Lada Gardens Renovation Update</u>	Ms. Kier reported the only update is the change order. She and Mr. Muna continue to communicate and have established a daily briefing with the contractor and DPW that began last month. This seems to be helping a lot with the communications and addressing any issues daily.	Admin / Maintenance / Rental	Admin / Maintenance / Rental	On-Going
V.	New Business:	A. Proposed Change Order - Lada Gardens Renovation Project	Director Bordallo stated she reviewed the change order and inquired as to how many houses will be affected by the change order.  Ms. Kier stated that this change order for the weather head is for six units only. For the spalling / exposure of rebar, that could be anywhere it occurs within the 23 units. For the roof line cracks all 23 units are covered. For the piping and replacement of copper lines will be all 23 units.  Director Bordallo stated that this is	Admin / Maintenance / Rental	Admin / Maintenance / Rental	Passed
			one adjustment for five houses. Director Bordallo inquired if it was a			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		blanket change order for anytime the contractor wishes to add to the scope of work.		.,	
		Ms. Kier stated that this change order does cover all 23 units if the repair is needed. Regarding the weather head, all 23 units were inspected and only 6 were identified.			
		Director Bordallo inquired if GHC has maxed out the contract funding.			
		Ms. Kier stated the contract is not maxed out.			
		Discussion made on the change order and the explanation for the change orders as well as the cost of the contract.			
		Ms. Kier and Mr. Muna stated that they are carefully reviewing each change order and reviewing the scope of work to insure it was not already covered. Ms. Kier further stated that they are closely monitoring the change orders and to include them in the scope of work for Phase 2.			
		Chairman Florig reiterated that he had suggested in the past to hire our own Construction Engineer to oversee the project.			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		Chairman Florig inquired as to how the contractor is doing regarding the timeline.			
		Mr. Muna reported that the contractor is currently at 40% completion. The contractor is simultaneously working on the model home along with the subcontractors involved in that project which creates slight delays.			
		The Chairman inquired as to the timeline of the project.			
		Ms. Kier stated the project is to be completed in 270 days and currently we are still on track to meet that completion date. It was clarified that the contract is for 9 months and began once the contractor received the Notice to Proceed which was granted on January 27, 2022, and the contract is for 270 days with October 27, 2022, as the date of completion.			
		Discussion was made on the contractor reporting weekly and attending all meetings and all safety briefings.			
		Chairman Florig stressed that should Mr. Muna feel the contractor is not providing and practicing safety on the			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		jobsite GHC has the right to shut down the project until the contractor comes into compliance regarding providing a safe work environment and practicing safety measures on the jobsite. Chairman Florig will provide a sample OSHA safety checklist form to the team so they can utilize it as a template.			
		Chairman Florig called for a motion to be made to approve the change order in the amount of \$85,860.00.			
		Motion was made by Director Bordallo and seconded by Director Duarte. With no further discussion this motion was unanimously passed by the board.			
	B. <u>Loan Pre-Approval Review</u>	This item was removed from the agenda.			
	C. <u>Discussions on FTHAP Eligible</u> <u>Transactions</u>	Ms. Guerrero informed the board that this is for proposal to raise the eligible loan limit for the First Time Homeowner's Assistance Program Grant.	Admin / Loan Division	Admin / Loan Division	Passed
		Chairman Florig stated that the law requires GHC to conduct a study or review a study per the FHA. Chairman Florig stated that GHC has done this in			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
AGENDA ITEM	D. Budget Adjustment – Controller Position	the past by going up \$420,000 and that GHC can go up to 150% above the median.  Chairman Florig stated the proposal is to raise the grant eligible transaction to \$420,000.  The Chairman called for a motion to increase the grant eligible transaction to \$420,000.  Motion was made by Director Bordallo and seconded by Director Duarte. With no further discussion this motion was unanimously passed by the board.  The Chairman stated that this position of a Controller for GHC has been discussed with our previous GHC President Alice Taijeron.  Ms. Kier reported that Ms. Alysia Leon	FOLLOW UP  Admin		STATUS
		Ms. Kier reported that Ms. Alysia Leon Guerrero had recused herself from the meeting for this discussion.			
		Chairman Florig stated that Ms. Alysia Leon Guerrero has done and continues to do a fantastic job as the Accounting Manager. The Chairman indicated that he had discussed this with President Pangelinan as well as with			
		former GHC President Alice Taijeron to move Ms. Leon Guerrero from			

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		Accounting Manager to Controller. Chairman Florig praised Ms. Leon Guerrero for doing such a tremendous job at keeping GHC in the confines of the law.			
		Chairman Florig stated that GHC has had more than 6 years of a clean audit.			
		Director Bordallo requested clarification on the funding of the Accounting Manager's position and funding of the Controller position.			
		President Pangelinan clarified that GHC would be promoting the Accounting Manager to Controller. President Pangelinan also indicated that the position of Controller is an authorized position by GHC.			
		Ms. Kier reported that it is not in the current budget which is why it is being brought to the board for approval. The board packet does include a budget adjustment request which reflects the funding for the Controller position for the remainder of FY 2022.			
		Director Bordallo raised a concern that if she is promoted to an unclassified position of Controller that GHC do away with the Accounting Manager position.			

Δ	AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
			President Pangelinan confirmed that the Accounting Manager position will be replaced with the Controller position.			
			Chairman Florig requested confirmation of the impact of this for the remainder of the year is \$2,203.20.			
			Director Bordallo stated her concern of having two big positions open.			
			President Pangelinan stated that the Controller position will replace the Accounting Manager position going forward.			
			Chairman Florig call for a motion to promote Ms. Leon Guerrero from the position of Accounting Manager, a classified position, to Controller, an unclassified position.			
			Motion was made by Director Tiong and seconded by Director Bordallo. With no further discussion this motion was unanimously passed by the board.			
VI.	Public Participation		There was no public participation.			
VII.	Adjournment		The Chairman requested a breakdown of how many units GHC has in their inventory for rental, how many are delinquent, what is the average rental	Admin	Admin	Pending

AGENDA ITEM	DISCUSSION	ACTION / PLAN	FOLLOW UP	RESPONSIBLE PARTY	STATUS
		rate and what is the delinquency with rental.  The Board scheduled their next Board meeting for Friday, June 24, 2022, at 12:00 p.m. Upon motion duly made by Director Mantanona, and seconded by Director Tiong, and without any objections, the meeting was adjourned at 1:18 p.m.		TANT	

APPROVED AND ACCEPTED
AS TO FORM AND CONTENT:

## MINUTES TRANSCRIBED AND PREPARED BY:

## **GUAM HOUSING CORPORATION**

## **GUAM HOUSING CORPORATION**

By:	By:
FRANCISCO FLORIG, Chairman	ARLEEN ANN E. ADA, Administrative Assistant
Date:	Date:
Date	Datc



# REGULAR BOARD OF DIRECTORS MEETING Friday, June 24, 2022 at 12:00 p.m.

### **AGENDA**

- I. Call to Order
- II. Roll Call
- III. Approval of Minutes of May 27, 2022 Board Meeting
- IV. Executive Session
- V. President's Report for May 2022
- VI. Legal Report
- VII. Old Business
  - A. Status of Lada Gardens Renovation Phase I
  - B. Status of Lada Gardens / Sagan Linahyan Renovations
    Phase II
  - C. Status of Legal Services Contract
  - D. Status of MOU with GHC & CLTC
- VIII. New Business
- IX. Public Participation